

FOR COMPANIES THAT BID FOR PUBLIC CONTRACTS

Expertise generates innovation.

Consulting, training, databases and tools to win more tenders with less risk, from public authorities' procurement planning to contract performance.

C

CONSULTING

T

TRAINING

D

DATABASES

SSERVICES AND
PRODUCTS**1999**

Public contracts, and
nothing else, ever since

150,000 30,000

Registered users across
our networks

Visits a day to our portals

20,000

Professionals trained in
our courses



The only Italian firm certified ISO 9001:2015 for "Consulting and training in public procurement".

A history of **expertise**. A present of **innovation**.

Studio Albonet is a team of administrative-law specialists and lawyers focused on assistance, consulting and training in public contracts for works, supplies and services. Active since 1999; its founder, Alessandro Boso, has worked in the field for over thirty years.

We combine professional expertise, a wealth of information and the ability to build tools: from our experience on thousands of tenders came portals, databases, software and courses used by companies and public bodies across Italy. Every proposal is tailor-made, built around what you really need in order to win.

13

people: public procurement lawyers and tender managers, MePA specialists, sales, IT and data

7,000

new clients in the last five years, companies of every sector and size plus public bodies: around 1,500 a year

32,000

LinkedIn followers of the founder, one of the most followed voices on public procurement



C

Consulting

Unlimited, up to a tender office run by us.

T

Training

Over 50 courses a year and programmes for every role.

D

Databases

Rules, tenders, future contracts, specifications: updated daily.

S

Services and products

Software, books and digital bonds: the tools we use ourselves.

Two networks, one professional community

150,000 registered users · 30,000 visits a day · ISO 9001:2015



The first portal on the Code, since 2006; a registered online publication.



The first non-institutional portal on the public administration e-marketplace.



Tenders, awards and supplier lists, with an AI analysis of every call.



Eight databases to know public bodies and their future contracts.

Not just answers. Professionals at your side, **without limits.**

Tender offices work to tight deadlines, with doubts that cannot wait. Hence a different model: a dedicated consultant who doesn't count your questions and, when needed, an entire tender office working on your behalf.

Consulenza Senza Limiti: unlimited advice

A dedicated consultant, by phone or email, for every doubt on tenders, contracts and platforms. No question counter: like a colleague in the next office.

Written opinions and pre-litigation

Reasoned opinions on the actual issues of your tender and support in pre-litigation, from joint ventures to subcontracting. From people with thousands of published answers behind them.

Outsourced tender office

Our consultants prepare the bid: dossier, requirements, documents, upload to the platform, clarification requests. On an ongoing basis, or only when needed.

Registration on MePA and e-procurement platforms

From the analysis of the most suitable categories to the final outcome, on MePA and regional platforms. Around 500 companies and public bodies guided into the e-marketplaces every year.

MEPA Senza Pensieri

Full training, updates at every change, a practical guide and unlimited phone support on the e-marketplace, from the team behind Mepa.it.

Contracts with partners

Drafting and review of joint ventures, subcontracts, sub-agreements and the contract with the contracting authority, on templates kept up to date.

SOA certification

We guide you to the certification, or its renewal, from the check of requirements to the signature with the SOA body. From people who have followed qualification for public works since the first regulation.

500

tenders prepared every year by our consultants: that experience goes into each of your bids.



From the answer to a single question to the management of the whole tender: support adapts to the client, and grows with them, tender after tender.

We don't just teach the rules. We teach how to apply them.

Tender officers learn on the job, and mistakes cost tenders. Our training system combines legal updates, in-depth study and hands-on exercises, and produces recognisable qualifications.

50+

**courses a year with
CodiceAppalti Academy**

One subscription, all the training: over 50 live and recorded courses a year, the monthly TgAppalti and LitiGare news bulletins, the master programmes, the tests and the listing in the Register of Experts. Unique in the sector.

THE PROGRAMMES

01

Master Ufficio Gare

The whole tender workflow: from finding the call to the bid package, requirements, platforms, deadlines.

02

Master Ufficio Contratti

The performance phase: obligations, variations, price revision, reservations, final testing.

03

Master Codice Appalti

The Code module by module, updated every year, with certificate and Register of Experts.

04

Scuola Ufficio Gare

A new tender officer trained from scratch, with a tutor alongside, up to the first bids handled independently.



Courses on artificial intelligence

"Artificial intelligence at the service of the tender office" and the "AI Expert for Tender Offices" qualification: among the first in the sector to teach how to use it, and where not to trust it.



Qualifications and Register of Experts

"Tender Office Specialist", "Contracts Office Specialist", "Tender Specialist" and "MePA Expert" certificates, plus a public Register with over 200 experts: qualifications you can spend.



MePA and platforms, also on site

Tutorials, live sessions and in-house courses on MePA and regional platforms, with a dedicated trainer, updated at every change.



TenderCheck

An assessment of the skills of the people you are about to hire in your tender office: the technical evaluation only those who manage tenders every day can carry out.

20,000

Over 20,000 professionals trained in our courses: training is a continuous investment in professionalism, and the results show in the tenders you win.

We don't just find tenders. We anticipate them and analyse them.

Too much information, too late: every tender office's problem. Our databases are built by people who manage tenders, updated every day and integrated with artificial intelligence, which reads the documents for you.

300,000

VISITS A MONTH

CodiceAppalti.it

Annotated rules, case law, opinions, commentary and videos on every article, legislative collections, glossary. The first portal on the Code, since 2006.

1,000,000

TENDERS ON FILE

UfficioGare.it

Open tenders, awards, supplier lists and alerts; plus the AI analysis that reads the call and the contract and tells you at once whether the tender is worth a bid.

100,000

PLANNED CONTRACTS

Appalti Futuri

The contracts planned by public bodies for the next three years, searchable one by one, with the contacts of the project manager: known before the call exists.

8

DATABASES IN ONE ENGINE

FornitoriPA.it

Public bodies, awards, expiring contracts, economic operators and supplier lists: to know and reach your future public clients.



Mepa.it

Free search and alerts on e-marketplace tenders, guides and a map of the 15 regional platforms: the first non-institutional portal on MePA.



Price lists, environmental criteria and labour costs

Regional price lists, minimum environmental criteria (CAM) and labour cost tables by sector, updated every year: to read a specification and build an offer.



Esperto Risponde and the Studio's guides

The public archive of the editorial team's answers to clients' real questions, and the legal-operational guides with contract templates: real cases, not theory.



Newsletter

Every week the news that matters for tender offices, project managers and lawyers, and a monthly archive going back to 2016. The sector reads it on Monday morning.



Data that works for you. Databases updated every day, read by artificial intelligence, built by people who manage tenders: find sooner, decide better.



The tools we use ourselves, in **your** hands.

Every tender office reinvents spreadsheets, hunts for up-to-date books, chases bonds. Our products were born in the Studio's daily work and are always up to date for a simple reason: we are the first to use them, every day.



Software for the tender office

Tender archive and deadlines, abnormally low tender calculation and ranking, bonds, price revision with ISTAT indices that update themselves, classification of CPV, ATECO and SOA codes and collective agreements. Updated at every change of the Code.

[Suite Ufficio Gare](#)[Abnormal tenders](#)[Bonds](#)[Price revision](#)[Contract classification](#)

Digital surety bonds

Bid and performance bonds issued online within hours, with digital signature and authenticity check. Plus the training to use them well, because a wrong bond gets you excluded.



Artificial intelligence in our tools

The AI analysis that reads the call and the contract and tells you at once whether the tender is worth a bid; tender categories assigned automatically; alerts that bring only the right tenders to your inbox. Built on the Studio's legal knowledge.



The tender office library

The annotated Public Contracts Code, 800 pages updated every month and an Amazon bestseller in the law category; the practical guide to MePA; the guides to regional platforms; the SOA certification manual. Written by the same consultants who answer your questions.

2006

The first portal on the Public Contracts Code

100,000

Planned contracts made searchable, first

1,000,000

Tenders on file, read by artificial intelligence

Technology developed by people who know public procurement. From legal expertise to databases, from databases to software, from software to artificial intelligence: every tool was born from a real problem met in a tender.

Three ways to have the Studio at your side.

Registration alone gives immediate access to the legal databases; a one-week trial opens up every service. Then you choose your plan, and we grow together, tender after tender.

What's included	Registered free	Online one click away	Live dedicated consultant
DATABASES AND TOOLS			
Public procurement legislation updated daily (over 8,000 articles)	✓	✓	✓
Case-law summaries added daily (over 13,000)	✓	✓	✓
Official opinions and summaries linked to the articles of the Code	✓	✓	✓
Software for the abnormally low tender calculation	✓	✓	✓
Glossary (over 400 entries) and FAQ on the Code (over 300)	✓	✓	✓
Previous versions of every Code since 2006 (over 80)	✓	✓	✓
Online newsletter and MePA and SINTEL notices on Mepa.it	✓	✓	✓
Espresso Risponde: questions with the editorial team's answer	✓	✓	✓
Periodic email newsletter, weekly or monthly	–	✓	✓
MIT and ANAC opinions in full text, with copy and paste (30,000 acts)	–	✓	✓
Regional price lists, environmental criteria and labour cost tables	–	✓	✓
Contract classification: CPV, ATECO, MePA, SOA and CCNL codes	–	✓	✓
Suite Ufficio Gare: tender archive, deadlines and requirements	–	✓	✓
Software for bonds and price revision with ISTAT indices	–	✓	✓
IN-DEPTH CONTENT AND BOOKS			
Reports, commentary and video courses on every article of the Code	–	✓	✓
The Studio's legal and operational guides, with contract templates	–	✓	✓
"Codice Appalti" book in PDF, updated every month (800 pages)	–	✓	✓
"Codice Appalti" book in print	–	–	✓
TRAINING			
Recorded courses and masters plus catalogue courses (over 50 a year)	–	✓	✓
Online test, certificate and listing in the Register of Experts	–	✓	✓
Live-streamed courses and masters, with live questions	–	–	✓
Phone training on the courses with a dedicated trainer	–	–	✓
TENDERS, ADVICE AND SUPPORT			
Email alerts on new MePA and SINTEL tenders, with filters	–	–	✓
Unlimited phone advice with a dedicated consultant	–	–	✓
Unlimited support on MePA and regional platforms	–	–	✓

Tailor-made

Beyond the plans: outsourced tender office, legal opinions, SOA certification, Scuola Ufficio Gare and TenderCheck are added when needed. An ecosystem, not a price list.

One partner, for the whole procurement cycle.

01 Experience: since 1999, public procurement only

Twenty-seven years of real cases, 7,000 new clients in the last five years, around 1,500 a year: we know where bids go wrong and where they win.

03 Results: a reference network

150,000 registered users, 30,000 visits a day, over 20,000 professionals trained; the founder among the most followed voices on public procurement on LinkedIn, with over 32,000 followers.

05 Certified quality

The only Italian firm certified ISO 9001:2015 for "Consulting and training in public procurement"; CodiceAppalti.it is a registered online publication.

02 Innovation: the firsts are ours

The first portal on the Code (2006), the first on the e-marketplace, planned contracts made searchable, the AI analysis of tenders, the first AI courses for tender offices.

04 Vision: a single partner

From public bodies' planning to contract performance: consulting, training, data and tools under one direction, with no limit on questions.

06 Method: tailor-made, with exclusivity

First a free analysis of your business, then an offer built to measure; to protect your know-how, exclusivity in your procurement field.

Let's talk. A consultant answers the phone, not a switchboard.



PHONE

+39 0424 066355



EMAIL

info@albonet.it



OFFICE

Via Giardinetto 5
36061 Bassano del Grappa (VI), Italy



WEB

www.albonet.it
www.codiceappalti.it · www.mepa.it
www.ufficiogare.it · www.fornitoripa.it